**Questions and answers on fly6 and fly12 light/camera system**

Greetings Andrew. Thanks for the offering. Some of our club members have your Fly6 rear light/camera and are very satisfy with the product.​ Thus I am familiar with what you do. I do have some questions before I release this info to our members.

1) Since you have already met your pledge goal, what are you looking for from additional backers who is interested in the fly12?

2) Are each organization/club limited to ordering 10 units(if we have huge group interest)?

3) What is the RRP of the fly12?

4) Will any notification be send out if the project is behind schedule?

Kind Regards,  
  
Fai Mok

Illinois Valley Wheelm'n President

***Hi Fai – thanks for getting back to me. We have had quite a good response already!***

***The answers are:***

***1 – Additional backers means additional funds for us to improve upon the product itself. Since we have raised over our initial goal, we have already worked up a great new feature that we will announce next week. This feature could not be contemplated if we had only just achieved our goal. More funds gives us a better chance of meeting or beating our deliver timeframes as well.***

***2 – if you have a huge group interest, we can work out a special deal for your club on a volume basis.***

***3 – RRP is $399 and the kickstarter price for the club deal is $199***

***4 – Yes, all Kickstarter backers receive regular updates during the design and development stage right through to delivery***

***Let me know if you have any queries.***

***Cheers***

***Andrew Hagen***

***Chief Executive Officer***

***andrew@cycliq.com***

Andrew, I have some additional questions.

1) Wh​at are the currently fund backing level available to our members?

2) Would you consider offering discount of the fly6 if there are enough interest from all club you have reached out to?

3) If so, what are the fund backing level available for the fly6?

Kind Regards,  
  
Fai Mok

Illinois Valley Wheelm'n President

***Hi Fai – here are the answers:***

***1 – Fly12 $199 (USD) for bulk orders + shipping (don’t forget that it ships later in the year"***

***2 – yes, we can do this as a one time deal***

***3 – we will offer you $50 off and do free shipping (if the order is in bulk to one address)***

***Note that we have Fly6 units in stock so we will ship them immediately and arrive within 7 days.***

***Back to you.***

***Cheers***

***Andrew Hagen***

***Chief Executive Officer***

***andrew@cycliq.com***